



WE ARE HIRING

PLAY IT LOUD !

SHARE WITH YOUR NETWORK

QiDO Energy Development is a German-French Consulting Boutique specialized in renewable energy (wind, solar, hydro, hybrid systems, min-grids, battery storage). Besides providing business strategy and independent engineering services to our Clients, we also help them to recruit the best talents and experts for in situ short-term or long-term assignments.

QiDO's main clients are large utilities, technology providers, international agencies and project developers worldwide. Mostly operating on developing markets, QiDO is bringing technical & business expertise to support and boost the transformation of the local energy sector.

To date, we have completed a large number of challenging missions all over the globe, engaging teams, building commitment and shaping the energy world of tomorrow. Visit our website for more info: <http://www.qidodev.eu>.

To accelerate our sustained growth, we are opening an:

Internship in Business Development (3 months minimum – 6+ months preferred)

YOUR RESPONSIBILITIES:

- ✓ Tracking relevant programs and projects in the renewable energy sector (mostly in Africa, Pacific, Caribbean and Latin America)
- ✓ Identifying public tenders in different online databases from international development agencies
- ✓ Scouting leads in the private sector (project developers, investors, utilities)
- ✓ Identify potential partnering companies and freelancers to build winning teams
- ✓ Supporting existing internal teams during bid preparation (methodology, engineering approach, schedule of activities, team composition)
- ✓ Identifying networking opportunities (conferences, tradeshow, seminars) and organizing participation (abstracts)
- ✓ Creating digital business development content (social network, mailing campaigns)

YOUR PROFILE:

- ✓ Bachelor or Master's degree in Engineering with a Business Developer mind set (or vice versa !)

QiDO Development EURL

40 rue Richard Wagner - 33700 Mérignac - France
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QiDO Energy Development GmbH

Rosenstrasse 2 – 10178 Berlin – Germany
HRB 163830 B
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- ✓ Multi-tasking capabilities, ability to work on different projects at the same time without losing focus
- ✓ People personality: open-minded, result-oriented, analytical and organizational skills
- ✓ Very good (written) communication skills
- ✓ Full proficiency in Microsoft Office Suite and Office 365
- ✓ Fluency in English; German, French and/or Spanish would be a plus

WE OFFER:

- ✓ The opportunity to work on different renewable energy technologies and projects,
- ✓ Access to a massive quantity of insights on renewable deployment initiatives around the world
- ✓ Fast track capacity building on real life renewable energy projects
- ✓ Possibility to impact on ambitious and innovative projects, exposure to a wide range of client types all active in industry shaping issues
- ✓ Fair and pleasant working atmosphere (agile structure with flat hierarchies, client / performance oriented action, a true people company)
- ✓ Office in the center of Berlin

If this sounds like you and that you are willing to work in a stimulating environment for a sustainable future with renewable energies, please send us your application (CV and cover letter) to contact@qidodev.eu.

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